

# AVANTE

## CAPITAL PARTNERS

### INDEPENDENT SPONSOR STRATEGY



**15 year**  
investment history



Nearly **\$1BN** in funds raised  
and deployed since inception



**60+** platforms



**20+ team** members with **100+**  
years of investing experience

Avante Capital Partners is an award-winning private credit and equity firm in the lower middle market. Since 2009, Avante has been successfully providing flexible capital solutions to growing businesses generating at least \$3M in cash flows across numerous industries. Avante is a value-add partner to private equity firms, independent sponsors, and business owners throughout the United States.

### INVESTMENT CHARACTERISTICS

#### COMPANY CRITERIA

- **EBITDA:** \$3M+
- **EBITDA margins:** >10%
- **Defensible**, non-cyclical market
- **Diverse** customer base
- **Profitable**, stable performance
- **Strong** management team
- **Investment Amount:** \$10-45M,  
up to \$150M with partners

#### TARGET INDUSTRIES

- Healthcare
- Business Services
- Education
- Software
- Niche Manufacturing
- Consumer

### AVANTE CAPITAL ADVANTAGES



#### Bespoke Equity & Debt Solutions

- Creative equity & debt capital solutions tailored to each deal



#### Attractive Sponsor Economics

- Independent sponsors can expect attractive, aligned economics (closing fees, management fees and carry promote structures)



#### Deep Operating Bench

- Proprietary operating network of board-level resources focused on diligence and portfolio management



#### Partnership Approach and Supportive Sponsor Governance

- 10+ year track record investing with independent sponsors
- Focused on autonomy and day-to-day independent sponsor leadership
- Flexible governance solutions

Raising the bar in the lower middle market

#### Avante Capital Partners

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