

Avante Capital Partners

A Unique Approach to Private Credit



ABOUT US

Avante Capital Partners is a women and minority-owned private credit and structured equity fund headquartered in Los Angeles. We invest up to \$45 million of capital in the form of unitranche debt, mezzanine debt and minority equity in high-quality, lower middle market businesses.

2018
SBIC Fund
of the Year

~\$625MM
Invested in 45+
Companies

100+ Years of
Combined Partner
Experience

\$918MM
AUM Across
Funds I to III

Flexible
Capital
Solutions

INVESTMENT PROFILE

INVESTMENT TYPES

- Unitranche / One-Stop Debt
- Second Lien Debt
- Mezzanine Debt
- Minority Equity

TRANSACTION TYPES

- Buyouts
- Growth Capital
- Acquisitions
- Leveraged Recapitalizations
- Refinancings

FINANCING FOCUS

- Invest \$7-45MM per investment
- Invest across United States

COMPANY CRITERIA

- \$3MM to \$20MM EBITDA
- EBITDA Margins > 10%
- Defensible Market Niche or Competitive Advantage
- Diverse Customer Base
- Profitable, Stable Performance

TARGET INDUSTRIES

- Healthcare
- Business Services
- Education
- Software
- Niche Manufacturing

ADDING VALUE TO OUR SPONSORS

DRIVE GROWTH

We connect portfolio companies with tangible opportunities and help to finance their growth

SERVE AS EXTENSION OF TEAM

High-quality research, access to our expert network and ongoing portfolio support

SUPPORT WOMEN IN PRIVATE EQUITY

Access to our extensive women's network and resources for supporting women in the industry

SELECT INVESTMENTS

HEALTHCARE PROVIDER



Unitranche Debt & Equity

New Harbor Capital

BUSINESS SERVICES



Junior Capital & Equity

Periscope Equity

EDUCATION



Unitranche Debt & Equity

L Squared Capital

MEDICAL DEVICE MANUFACTURING



Unitranche Debt & Equity

Inverness Graham

SOFTWARE



Unitranche Debt & Equity

Genstar Capital

EDUCATION SOFTWARE



Unitranche Debt & Equity

Leeds Equity Partners

AEROSPACE & DEFENSE



Junior Capital & Equity

Sverica Capital

BUSINESS SERVICES



Unitranche Debt & Equity

NexPhase Capital

PHARMA SERVICES



Unitranche Debt & Equity

Amulet Capital Partners

GRC SERVICES



Unitranche Debt & Equity

Inverness Graham

HEALTHCARE SERVICES



Junior Capital & Equity

Pamlico Capital

AUTOMOTIVE AFTERMARKET PRODUCTS



Junior Capital & Equity

Promus Equity

INDUSTRIAL SERVICES



Unitranche Debt & Equity

ShoreView Capital

EDUCATION



blueprint

Unitranche Debt & Equity

New Harbor Capital

CONSUMER PRODUCTS



Unitranche Debt & Equity

Frontenac Company

OUR TEAM

Jeri Harman

Founder & Chairman
jeri@avantecap.com

Rick Strait

Investment Committee Partner
rick@avantecap.com

Amanda Kim

Principal
amanda@avantecap.com

Victor Villalpando

Senior Associate
victor@avantecap.com

Emily Yin

Analyst
emily@avantecap.com

Ivelisse Simon

Managing Partner
ivelisse@avantecap.com

John Ritter

Senior Advisor
john@avantecap.com

David Ng

Vice President
david@avantecap.com

Karel Ignacio

Associate
karel@avantecap.com

Chau Nguyen

Office Mgr & Marketing Coordinator
chau@avantecap.com

Paul Hayama

Partner
paul@avantecap.com

Susan Black-Beth

Chief Operating Officer
susan@avantecap.com

Nicole Vatter

Vice President
nicole@avantecap.com

James Hsieh

Associate
james@avantecap.com

Danielle Rosales

Executive Assistant
rosales@avantecap.com

Cliff Lyon

CFO & Admin Partner
cliff@avantecap.com

Sly Burley

Principal
sly@avantecap.com

Yoni Sassoon

VP of Finance & Controller
yoni@avantecap.com

Danielle Williams

Analyst
danielle@avantecap.com